The Dividend Growth Class of 2014

For the past few months, we've offered portfolios based on David Fish's work on stocks that consistently raise their dividends over many years, an accomplishment that wouldn't be possible without steady sales and earnings growth. At the top of the list are the Dividend Champions, companies that have paid higher dividends for at least 25 consecutive years. Not far behind are Dividend Contenders, which have increased their payouts for 10-24 years, and just behind them are the Dividend Challengers, stocks that have paid increasing dividends for 5-9 years. As attractive as these companies are, they naturally

lead us to wonder what companies might compose the next "wave" of dividend growth, since it seems logical that companies that are in their early years of dividend growth may hold even more potential for the years even decades ahead.

For this month's portfolio, David found companies that have something in common: They have all raised their dividends for four straight years, meaning that they are likely to "graduate" to Dividend Challenger status with their next increase, in 2014. That achievement will put them "on the radar" of many Dividend Growth investors. These companies have more

in common than that they began raising their dividend in 2010, just after the "Great Recession." They also offer direct investment plans (also known as Div-



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idend Reinvestment Plans, or DRIPs), which make it possible for shareholders to minimize risk by employing a dollar-cost averaging strategy to build holdings at a variety of price points over a period of time (often without fees or commissions). What's more, because DRIP investors can start out with a single share of the company stock--instead of waiting to buy a round lot of this or that stock--they can enjoy the benefits of compounding of the rising dividend streams as they build stakes in a diversified group of companies (another risk-reducing element). The list that follows offers excellent diversity as well as the potential for rising dividend streams.

Some of these companies – like International Paper or Marsh & McLennan - have gone through industry downturns or consolidation phases, but have emerged stronger than before...and willing to pass along their good fortune to shareholders. Others - like Starbucks and Dr Pepper Snapple Group – are fresh on the scene in terms of paying dividends. That mixture results in excellent potential for both dividend and share price growth in the years ahead.

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November DRIP Portfolio

	Company	Ticker	Recent	Div.	P/E	Shares to	Invests	Subsequent
		Symbol	Price	Yield		Qualify		Invest.(min.)
٧	American Electric Power Co.	AEP	44	4.5	17.8	1	Weekly	\$25
٧	AVX Corp.	AVX	14	2.7	22.2	1	1st Monthly	\$20
!	Calamos Asset Management CI A	CLMS	10	5.0	14.5	1	Weekly	\$50
٧	CLECO Corp.	CNL	45	3.2	17.8	1	1st Monthly	\$25
٧	Dr Pepper Snapple Group	DPS	45	3.4	15.5	1	Weekly	\$50
!	DTE Energy Company	DTE	66	4.0	18.1	1	15th Monthly	\$50
!	Home Depot Inc.	HD	76	2.1	22.5	1	Twice/Week	\$50
!	Horace Mann Educators Corp.	HMN	29	2.8	9.8	1	Daily	\$25
٧	International Paper Co.	IP	45	3.1	19.9	1	Weekly	\$50
!	Invesco Ltd.	IVZ	32	2.8	19.2	1	Weekly	\$50
!	Marriott International	MAR	43	1.6	21.6	1	Weekly	\$25
!	Marsh & McLennan Companies	MMC	44	2.3	19.0	1	Weekly	\$50
!	Mattel Inc.	MAT	42	3.4	19.2	1	Weekly	\$100
!	Rayonier Inc.	RYN	56	3.5	18.5	1	Weekly	\$50
!	Rockwell Automation Inc.	ROK	108	1.9	20.6	1	Weekly	\$100
!	Staples Inc.	SPLS	15	3.3	11.0	1	Weekly	\$25
!	Starbucks Corp.	SBUX	77	1.1	36.6	1	Weekly	\$50
٧	Toro Company	TTC	55	1.0	21.9	1	12th Monthly	\$10
!	United Parcel Service Inc.	UPS	92	2.7	20.0	1	Weekly	\$100
!	Viacom Inc. B	VIAB	84	1.4	18.7	1	Weekly	\$50

♥: No-Fee DRIP !: Fees Charged In DRIP P/E: Trailing Twelve Months Price Earnings Ratio

growth depends on making future optional cash investments once the account is open and that growth based on reinvesting

dividends from the share(s) to open the account will be minimal.

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